



This week saw the highest on record for Initial Jobless Claims at 6.6 million people. Nonfarm payrolls decreased by 701 thousand. These numbers are huge in comparison to what we've been used to; however, they should not come as unexpected. Several cities and states have imposed stay-at-home orders and only essential businesses continue to operate. Many Americans are at home and as we can see from the numbers, many lost their jobs. The current unemployment rate increased from 3.5% to 4.4% with the expectation of a double-digit rate to come.

Market reaction to these numbers and the decreased economic activity in our cities and towns reflect our current economic condition and the expectation that this may only be the beginning. Fixed income sectors have seen some dislocation as each security type adjusts to the rapid changes after actions by the Federal Reserve and the US government. Please reach out to your CMG Investment Representative for guidance and strategies. We expect volatility to continue in the short-term with the release of more economic data and continued decreased operations in non-essential businesses.

With the pace of change in most of our operating environments, all of us are trying to keep up with rapid changes in government programs, market reactions, and investment opportunities for you, our clients. We realize many of you are dealing with high levels of stress and fear. We will operate the best we can in helping you where we are able. We also realize that to you and your customers, every business is essential. There are a lot of things out of our control and we should all try to concentrate on the things we can control. And breathe. Just breathe.

We will get through these trying times because we have the fortitude to handle what comes our way. That is our way. We are in this together and we will do what we can to help each other. Thank you for your relationships, thank you for your business, and thank you for what you are doing in your businesses and communities to help others.

Have a wonderful and restful weekend!

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NEW ISSUE MUNICIPAL CALENDAR

Date	Amount (\$)	Description	Maturity
04/06/2020	\$935,000	Hugoton KS UT GO BQ A Rated	2021-2030
04/07/2020	\$6,125,000	Lawrence KS UT GO Ratings Applied	2021-2040
04/07/2020	\$2,445,000	Lawrence KS Temp Notes UT GO Ratings Applied	2021

ECONOMIC CALENDAR

Monday 4/6	Tuesday 4/7	Wednesday 4/8	Thursday 4/9	Friday 4/10
		MBA Mortgage Applications	PPI Final Demand MoM Initial Jobless Claims Wholesale Inventories MoM	CPI MoM CPI YoY

KEY INDICES				MUNI AA—BQ	
	Current	Last Month	One Year Ago		
Prime Rate	3.25	4.75	5.50	3 Mo.	1.08
Discount Rate	0.25	2.25	3.00	6 Mo.	1.16
Fed Funds Rate	0.06	1.59	2.41	1-Year	1.20
IOER	0.10	1.60	2.40	2-Year	1.22
1-Month Libor	0.98	1.52	2.49	3-Year	1.24
11th Dist COFI	0.99	0.98	0.96	5-Year	1.29
1-Yr. CMT	0.15	0.89	2.41	7-Year	1.46
Dow	21,052.53	25,917.41	26,218.13	10-Year	1.76
NASDAQ	7,373.08	8,684.09	7,895.55	30-Year	2.63
S&P 500	2,488.65	3,003.37	2,873.40		
Bond Buyer	2.84	2.31	3.88		

Treasuries & New Issue Agencies (<i>Spread to Treasuries</i>)						CMO Spreads to Treasuries		
	Treasuries	Bullets	NC-6 Mo.	NC-1 Year	NC- 2 Year		PAC	Vanilla
3 Mo. Bill	0.06					1-Year	N/A	+70
6 Mo. Bill	0.13					2-Year	75	90
1-Year Bill	0.10					3-Year	95	115
2-Year Note	0.22	17	53	32		5-Year	110	130
3-Year Note	0.27	18	56	40	22			
5-Year Note	0.35	31	78	64	40			
7-Year Note	0.48	40	85	71	48			
10-Year Note	0.57	55	107	93	65			
30-Year Bond	1.21							

MBS Current Coupon Yields	
GNMA 30 Yr.	1.47%
FNMA 30 Yr.	1.76%
GNMA 15 Yr.	0.98%
FNMA 15 Yr.	1.20%

About the Author, Matthew Maggi



Prior to joining CMG in 2016, Matthew was the Corporate Treasurer at a \$1.2 billion publicly-traded community bank headquartered in Missouri. During his tenure, he developed and implemented balance sheet strategies to maximize margin while managing acceptable levels of interest rate risk, liquidity, and capital. Matthew not only managed the investment portfolio, but also conducted extensive loan portfolio performance analyses.

Previously, he was a Treasury Analyst for one of the largest privately held banks in the U.S. He monitored cash flow and liquidity and developed funding strategies. Matthew leverages his extensive balance sheet management experience to provide tactical and strategic solutions to maximize performance while mitigating risks for the community banks.

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