



## Weekly Review—November 12, 2021

Of all the rock genres out there, the Alternative Rock of the early 90's is my favorite. I was on my own, supporting myself, working, going to college, and surviving. I related to the angst-filled music. The screaming of Kurt Cobain, Nine Inch Nails, and Soundgarden juxtaposed against the haunting ballads of Mazzy Star and Pearl Jam (which had a little bit of both) beautifully represented most of my days during that period. Plus, I really do love wearing flannel. One could be forgiven for being filled with a little angst – frustration filled with a touch of hopelessness – when navigating the current economy.

*I was up above it! Now I'm down in it!* This week's PPI and CPI data brought back the debate about how transitory inflation will be. CPI year over year printed at 6.2%, the highest since 1990, while PPI year over year printed at 8.6%, portending further price pressures. Real Average Weekly Earnings year over year were down 1.6% highlighting the speed of inflation outpacing rising wages. Finally, today's University of Michigan Sentiment came in much lower at 66.8 compared to the survey of 72.5 further questioning the consumer's confidence in future economic performance.

*I'm so lonely, that's okay. I shaved my head...* Between return-to-office delays for some larger companies and the shorter daylight, it can make one feel a little lonely sometimes. Thanks to technology, one can meet over video conferences and see others smile. Business travel continues to pick up which allows for some in-person meetings. As we see this type of business activity increase, the economic impact as well as social impact will continue to be positive. Stay positive and be thankful for the jobs we have! There are still a lot of people struggling, feeling some level of angst. Hopefully, flannel sales contributed to next week's Retail Sales Advance release and maybe comforted those who might need a little warmth.

For me, I might just crank up some Smashing Pumpkins or The Urge, who knows? You know I'll be wearing a flannel, though.

Have a great weekend!

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NEW ISSUE MUNICIPAL CALENDAR			
Date	Amount (\$)	Description	Maturity
11/15/2021	\$7,130,000	EL DORADO KS -A -REF UT GO BQ RATING APPLIED	2022-2041
11/16/2021	\$2,500,000	BEL AIRE KS-C UT GO A+	2022-2041
11/16/2021	\$91,275,000	MO HWYS & TRANSPRTN -A REVS Aq1 AA+	2022-2026
11/17/2021	\$3,360,000	JOHNSON CO KS FIRE DT #2 UT GO BQ	2022-2031
11/18/2021	\$21,395,000	WENTZVILLE MO R-IV SD-REF UT GO AA+ ST AID	2023-2025
11/18/2021	\$16,025,000	ROCKWOOD MO R-VI SD-REF UT GO AAA	2024-2025,2031-2033
11/18/2021	\$9,900,000	JACKSON CO MO CONSOL SD #4 UT GO BQ AA+	2023-2030

**ECONOMIC CALENDAR**

Monday 11/15	Tuesday 11/16	Wednesday 11/17	Thursday 11/18	Friday 11/19
Empire Manufacturing	Retail Sales Advance MoM Industrial Production MoM Import Price Index MoM	MBA Mortgage Applications Housing Starts Building Permits	Initial Jobless Claims Leading Index Continuing Claims	

KEY INDICES				MUNI AA-BQ	
	Current	Last Month	One Year Ago		
Prime Rate	3.25	3.25	3.25	3 Mo.	0.11
Discount Rate	0.25	0.25	0.25	6 Mo.	0.14
Fed Funds Rate	0.08	0.08	0.09	1-Year	0.16
IOER	0.15	0.15	0.10	2-Year	0.25
1-Month Libor	0.09	0.08	0.14	3-Year	0.36
11th Dist COFI	0.23	0.24	0.52	5-Year	0.65
1-Yr. CMT	0.17	0.09	0.12	7-Year	0.99
Dow	36,100.31	34,378.34	29,080.17	10-Year	1.20
NASDAQ	15,860.96	14,465.92	11,709.59	30-Year	1.74
S&P 500	4,682.85	4,350.65	3,537.01		
Bond Buyer	2.10	2.27	2.24		

Treasuries & New Issue Agencies ( <i>Spread to Treasuries</i> )						CMO Spreads to Treasuries		
	Treasuries	Bullets	NC-6 Mo.	NC-1 Year	NC- 2 Year		PAC	Vanilla
3 Mo. Bill	0.04					1-Year	N/A	+35
6 Mo. Bill	0.06					2-Year	35	40
1-Year Bill	0.15					3-Year	40	50
2-Year Note	0.51	-1	-12	-12		5-Year	50	60
3-Year Note	0.84	-2	-8	-11	-12			
5-Year Note	1.22	0	5	1	-7			
7-Year Note	1.45	6	12	5	-5			
10-Year Note	1.56	12	27	19	7			
20-Year Bond	1.96							
30-Year Bond	1.93							

  

MBS Current Coupon Yields	
GNMA 30 Yr.	2.08%
FNMA 30 Yr.	2.02%
GNMA 15 Yr.	0.44%
FNMA 15 Yr.	1.36%

**About the Author, Matthew Maggi**



Prior to joining CMG in 2016, Matthew was the Corporate Treasurer at a \$1.2 billion publicly-traded community bank headquartered in Missouri. During his tenure, he developed and implemented balance sheet strategies to maximize margin while managing acceptable levels of interest rate risk, liquidity, and capital. Matthew not only managed the investment portfolio, but also conducted extensive loan portfolio performance analyses.

Previously, he was a Treasury Analyst for one of the largest privately held banks in the U.S. He monitored cash flow and liquidity and developed funding strategies. Matthew leverages his extensive balance sheet management experience to provide tactical and strategic solutions to maximize performance while mitigating risks for the community banks.

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