

COMMERCE BANK, N.A. Kansas City, Missouri				CALL REPORT 12/31 2002	CALL REPORT 12/31 2003	CALL REPORT 12/31 2004	CALL REPORT 12/31 2005	CALL REPORT 06/30 2006
SIC: 6021	PW	\$MM	YEAR					
ASSETS				\$MM	\$MM	\$MM	\$MM	\$MM
Gross Loans				6,821	7,084	7,817	8,399	8,856
Unearned Discount	(-)			0	0	0	0	0
Loan Loss Reserve	(-)			(111)	(116)	(121)	(118)	(118)
Net Loans				6,710	6,968	7,696	8,281	8,738
U.S. Govt Obligations/Mortgage-Backed Secur				2,115	2,428	2,537	1,990	1,706
State & Municipal Bonds				56	58	60	244	420
Fed Funds Sold/Repo's				206	297	89	113	161
Trading Account Securities				18	10	10	25	18
Other Earning Assets				896	1,298	1,291	695	586
EARNING ASSETS				10,001	11,059	11,683	11,348	11,629
Cash & Due From Banks				658	510	574	514	625
Bank Premises, F&E				296	293	298	326	320
Customer Acceptance Liabilities				5	4	3	2	0
Other Real Estate				1	1	1	2	2
Miscellaneous Assets				174	196	217	263	279
OTHER ASSETS				1,134	1,004	1,093	1,107	1,226
Intangibles				16	21	24	24	24
TOTAL ASSETS				11,151	12,084	12,800	12,479	12,879
LIABILITIES				\$MM	\$MM	\$MM	\$MM	\$MM
Deposits-Non-Interest Bearing				1,334	1,509	1,832	1,331	1,241
Deposits-Interest Bearing				7,120	7,150	7,708	8,520	8,748
Total Deposits				8,454	8,659	9,540	9,851	9,989
Trading Liabilities				7	1	1	0	0
Acceptance Outstdg				5	4	3	2	0
Fed Funds Bought/Repo's				1,347	2,015	1,846	1,355	1,679
Other Borrowed Money				252	202	218	241	127
Miscellaneous Liabilities				91	89	77	86	158
CURRENT LIABILITIES				10,156	10,970	11,685	11,535	11,953
Term-Senior				65	182	155	14	2
Deferred Items				35	14	0	2	1
TOTAL LIABILITIES				10,256	11,166	11,840	11,551	11,956
Minority Interest				12	16	16	0	0
Common Stock				10	10	10	10	10
Capital Surplus				566	584	657	677	677
Retained Earnings				251	269	264	269	275
Unrlzd Gns (Ls) on Securities				56	39	13	(28)	(39)
NET WORTH				883	902	944	928	923
TOTAL LIABILITIES & NET WORTH				11,151	12,084	12,800	12,479	12,879

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SIC: 6021	PW	\$MM	YEAR					
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INCOME STATEMENT	# OF MOS	12	12	12	12	6
Interest-Loans		393	361	389	481	288
Interest-Govt Sec		95	93	104	93	38
Interest-State & Muni Sec		39	43	48	44	19
Interest-Fed Funds		3	2	3	5	3
Interest-Other		16	17	14	13	8
TOTAL INTEREST INCOME		546	516	558	636	356
Interest-Deposits		118	75	73	116	92
Interest-Fed Funds and Other Borr Money		10	22	31	61	34
TOTAL INTEREST EXPENSE		128	97	104	177	126
NET INTEREST INCOME		418	419	454	459	230
Trust Income		52	53	61	65	34
Service Charge Income		79	90	98	108	54
Other Income		142	153	169	172	92
TOTAL OTHER INCOME		273	296	328	345	180
Provision For Loan Losses		31	36	28	27	10
Salaries & Benefits		186	196	210	216	113
Occupancy, F&E		48	54	56	57	30
Other Expense		173	172	187	195	102
TOTAL OTHER EXPENSE		438	458	481	495	255
Income Bef Sec Trans & Taxes		253	257	301	309	155
Income Taxes		83	76	92	95	53
Net Income Bef Sec Trans		170	181	209	214	102
Realized Gains (Losses) on Securities		6	4	9	3	1
NET INCOME		176	185	218	217	103

EQUITY RECONCILIATION (\$M)

Beginning Balance	824	883	902	944	928
Net Income	176	185	218	217	103
Cash Dividends Common Stock (-)	(163)	(168)	(230)	(212)	(96)
Stock/Capital Surplus	0	0	0	0	0
Unrlzd Gns (Ls) on Securities	46	(17)	(27)	(41)	(12)
Other Adjustments	0	19	81	20	0
Ending Balance	883	902	944	928	923

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Kansas City, Missouri				REPORT	REPORT	REPORT	REPORT	REPORT
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SIC: 6021	PW	\$MM	YEAR	2002	2003	2004	2005	2006
LOAN COMPOSITION				\$MM	\$MM	\$MM	\$MM	\$MM
Real Estate-Construction				410	470	497	516	617
Real Estate-Farm				62	80	94	101	100
Real Estate-Resident				1,606	1,706	1,914	2,023	2,099
Real Estate-Other				1,165	1,282	1,333	1,452	1,517
Farmers				91	93	124	110	102
Commercial & Industrial				1,558	1,322	1,574	1,812	2,053
Individuals - Credit Cards				491	521	576	555	569
Individuals - Other				1,134	1,271	1,334	1,362	1,317
Tax Exempt Obligations				9	9	24	65	76
Other Loans				110	137	147	163	160
Lease Financing Receivables				185	193	200	240	246
TOTAL GROSS LOANS				6,821	7,084	7,817	8,399	8,856
Less: Unearned Discount				0	0	0	0	0
Less: Loan Loss Reserve				111	116	121	118	118
NET LOANS				6,710	6,968	7,696	8,281	8,738
Reserve For Loan Loss Reconciliation (\$M)				2002	2003	2004	2005	2006
Beginning Balance				111	111	116	121	118
Provision For Loan Losses				31	36	28	27	10
Recoveries				12	16	14	13	7
Charge-Offs				(43)	(48)	(45)	(43)	(17)
Other				0	1	8	0	0
Ending Balance				111	116	121	118	118
Loan Loss Reserve/Gross Loans (%)				1.63%	1.64%	1.55%	1.40%	1.33%
Net Charge-Offs/Gross Loans (%)				-0.45%	-0.45%	-0.40%	-0.36%	-0.11%
Recoveries/Charge-Offs (%)				27.91%	33.33%	31.11%	30.23%	41.18%
Prov for Loan Losses/Gross Loans (%)				0.45%	0.51%	0.36%	0.32%	0.11%
Past Due Loans at 06/30/06				Days Past Due		Non-		
On Gross Loans of 8,856				30-89		Over 90	Accrual	
Real Estate				27		4	8	
Commercial & Industrial				7		1	2	
Personal				20		8	0	
Lease Financing Receivables				0		0	2	
Other Loans				3		1	0	
Totals				57		14	12	
Past Dues/Gross Loans (%)				0.80%				
Non Accruals/Gross Loans (%)				0.14%				

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KEY RATIOS

Return on Avg Net Worth:								
Net Income Before Sec Trans				19.25	20.28	22.64	22.86	22.04
Net Income				19.93	20.73	23.62	23.18	22.26
Return on Avg Assets:								
Net Income Before Sec Trans				1.55	1.59	1.71	1.71	1.63
Net Income				1.61	1.63	1.78	1.73	1.64
Net Interest Margin								
Effective				4.18	3.98	3.99	3.99	4.00
Tax Equivalent @ 46%				4.51	4.33	4.35	4.31	4.29
Salaries/(Income-Interest Expense)				26.92	27.41	26.85	26.87	27.56
Other Income/Salaries				146.77	151.02	156.19	159.72	159.29
Equity/Assets				7.92	7.46	7.38	7.44	7.17
Dividend Payout				95.88	92.82	110.05	99.07	94.12
PAT Growth				NA	6.47	15.47	2.39	(4.67)
Asset Growth				NA	7.69	7.84	(2.71)	5.69
Earning Asset Growth				NA	9.87	7.73	(3.10)	4.15
Equity Growth				NA	2.15	4.66	(1.69)	(1.08)
Effective Tax Rate				32.81	29.57	30.56	30.74	34.19
Efficiency Ratio (%)				58.90	59.02	57.93	58.21	59.76

DEPOSIT ANALYSIS

	2002	2003	2004	2005	2006
Loans/Deposits (%)	79.37%	80.47%	80.67%	84.06%	87.48%
Capital/Deposits (%)	10.44%	10.42%	9.90%	9.42%	9.24%
Non-Int Bearing/Total Deposits (%)	15.78%	17.43%	19.20%	13.51%	12.42%
Int Bearing/Total Deposits (%)	84.22%	82.57%	80.80%	86.49%	87.58%
Deposit Growth (%)	NA	2.42%	10.17%	3.26%	1.40%