

Making a Difference

A Payment Solution that Gives Back!

Miller's Professional Imaging - Pittsburg, KS

Miller's Professional Imaging is the largest photography lab organization in the United States, providing professional prints and press products for photographers nationwide.

Prior to working with Commerce Bank, Miller's was utilizing a corporate card program to pay for travel expenses and small miscellaneous charges. Laden with annual fees, the program offered no rebate and no solution for large purchases. As a result, Miller's continued to write checks – an unnecessary practice which cost the company time and money.

As a company with a business model that values customization, Miller's realized it needed a card program that would fit its specific needs and help cut costs. So, when approached by Commerce Bank about a commercial card program that would eliminate annual card fees, reduce check writing costs and generate a monthly revenue stream, Miller's was anxious to make a change.

To date, the CommerceVantage™ Commercial Card program has helped Miller's:

- Earn monthly revenue share
- Reduce check-writing costs
- Pay vendors more quickly
- Eliminate annual and other avoidable fees
- Eliminate credit applications for vendors
- Streamline the Accounts Payable process

A client since 2006, Miller's has earned more than \$1.3 million in revenue with their Commercial Card program. All of Miller's team members participate in Miller's monthly cash profit sharing program. "The revenue share dollars go straight back into our profits and allow for larger profit sharing figures each month," says Marcia Sorrick, CFO, "Rewarding our team members with the largest amount possible is always our goal."



Here's what Miller's Professional Imaging has to say about Commerce Bank's accounts payable solution, CommerceVantage™ Commercial Cards:

"This program has been very lucrative for Miller's. There is the obvious impact to our bottom line profit (our monthly rebate), but there are also many hidden savings. Our accounts payable process has been streamlined. We have fewer checks issued to vendors each month, and it has eliminated the lengthy credit application process with vendors."

Marcia Sorrick
Chief Financial Officer
Miller's Professional Imaging

For more information on how Commerce Bank's accounts payable solutions can pay you as you pay others, contact your Commerce Bank Sales Representative or call 1.800.892.7104.



visit: commercevantage.com

call: 1.800.892.7104

email: commercevantage@commercebank.com